

I720 Global / ITC  
Guardian 4 - Industrial Product Rate Sheet 2021



Version 18.2.0

**Industrial Product Rate Sheet 2021**



**Automated Dispensing Program - 4hr  
Foam Antiseptic Hand Sanitizer**

**Liter replenishment - 4hr Foam  
Antiseptic Hand Sanitizer**

**SQ2 Skin Antiseptic Hand Sanitizer  
Foam, 3.7 Liter**

Identifier TBD

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Identifier NDC 79279-420-07

**Industrial Bid & Subscription Programs  
and Packages Available Upon  
Request**

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<b>Applications/Uses</b>	<b>3,700</b>
<b>Cost/Use</b>	<b>\$0.04</b>

<b>1 Liter Auto Dispenser</b>	<b>1-Liter</b>
<b>Applications/Uses/Liter</b>	<b>1,000</b>
<b>8 Hour Coverage = 2 applications</b>	
<b>Cost/Application</b>	<b>\$0.0876</b>
<b>Cost/8 Hour (Avg Shift)</b>	<b>\$0.1752</b>
<b>Program Cost Per Liter</b>	<b>\$87.60</b>

<b>1 Liter Auto Dispenser</b>	<b>1-Liter</b>
<b>Applications/Uses/Liter</b>	<b>1,000</b>
<b>8 Hour Coverage = 2 applications</b>	
<b>Cost/Application</b>	<b>\$0.0581</b>
<b>Cost/8 Hour (Avg Shift)</b>	<b>\$0.1162</b>
<b>Program Cost Per Liter</b>	<b>\$58.12</b>

<b>Packaging</b>	<b>\$160.95</b>	
<b>Retail Mark Up (Margin)</b>	<b>\$64.15</b>	<b>66%</b>
<b>Retail Wholesale COGS - Net</b>	<b>\$96.80</b>	
M&P and POS Allocations (If/Ap)	<b>\$0.00</b>	
Display (Shelf, Counter, Hang, Etc.)	<b>\$0.00</b>	
Packaging	<b>\$0.23</b>	
<b>I720 Global (COGS)</b>	<b>\$96.57</b>	