

**I720 Global / ITC**  
**Guardian 4 - Retail Product Rate Sheet 2021**



Version 18.2.0

**Retail Product Rate Sheet 2021**



**SQ2 Skin Antiseptic Hand Sanitizer  
Foam, 50 ml**

**SQ2 Skin Antiseptic Hand Sanitizer  
Foam, 160 ml**

**SQ2 Skin Antiseptic Hand Sanitizer  
Foam, 250 ml**

Identifier	NDC 79279-420-01
Applications/Uses	50
Cost/Use	\$0.10

Identifier	NDC 79279-420-03
Applications/Uses	160
Cost/Use	\$0.07

Identifier	NDC 79279-420-05
Applications/Uses	250
Cost/Use	\$0.06

<b>MSRP (Gross Sales)</b>	<b>\$5.00</b>
<b>Retail Mark Up (Margin)</b>	<b>\$1.46 41%</b>
<b>Retail Wholesale COGS - Net</b>	<b>\$3.54</b>
M&P and POS Allocations (If/Ap)	\$0.17
Display (Shelf, Counter, Hang, Etc.)	\$0.14
Packaging	\$0.23
<b>I720 Global (COGS)</b>	<b>\$3.00</b>

<b>MSRP (Gross Sales)</b>	<b>\$10.50</b>
<b>Retail Mark Up (Margin)</b>	<b>\$3.66 54%</b>
<b>Retail Wholesale COGS - Net</b>	<b>\$6.84</b>
M&P and POS Allocations (If/Ap)	\$0.17
Display (Shelf, Counter, Hang, Etc.)	\$0.14
Packaging	\$0.23
<b>I720 Global (COGS)</b>	<b>\$6.30</b>

<b>Packaging</b>	<b>\$16.00</b>
<b>Retail Mark Up (Margin)</b>	<b>\$5.86 58%</b>
<b>Retail Wholesale COGS - Net</b>	<b>\$10.14</b>
M&P and POS Allocations (If/Ap)	\$0.17
Display (Shelf, Counter, Hang, Etc.)	\$0.14
Packaging	\$0.23
<b>I720 Global (COGS)</b>	<b>\$9.60</b>